



# 2023 CARIBBEAN INVESTMENT FORUM INVESTMENT CATALOGUE



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# MESSAGE FROM **Caribbean export**



**Deodat Maharaj** Executive Director Caribbean Export Development Agency

Investing in business stands at the heart of the Caribbean's developmental journey. We at the Caribbean Export Development Agency (Caribbean Export), are steadfast in our commitment to bolster our region's transformation. As the regional organisation with the remit of promoting trade globally and helping to steer investments to our Region, we are resolute in our mission to forge a resilient Caribbean. Consequently, we delighted to present this investment catalogue.

Our focus converges on the dynamic sectors of digital technology, renewable energy, agriculture technology (AgTech), and logistics and transportation. These areas are filled with opportunities for investors as this catalogue demonstrate. Armed with a strategy that pools resources across multiple countries to achieve scale, we work closely with businesses, governments, investment promotion agencies and our partners. Collaboratively, we meticulously craft regional approaches and bundle investment opportunities with strong prospects, which we then present to both regional and global investors.

The Caribbean beckons with an open and receptive atmosphere for business, showcasing a treasure trove of investment prospects. Within the pages of this investment catalogue, we share with you, investment opportunities, carefully curated from all corners of the Caribbean. As you peruse the contents, we invite you to explore the wealth of possibilities that the Caribbean holds for you. Each investment project is a testament to the entrepreneurial spirit and untapped potential of our region. We believe that by fostering these connections and encouraging investment, we are not just shaping a better business landscape but also contributing to the prosperity and growth of the Caribbean.

Thank you for your interest in joining the Caribbean's journey for transformation. Together, let us unlock new horizons and embark on a path towards a brighter, more resilient future for the Caribbean and its people creating opportunities for you and our Caribbean.

# **TOP 10** REASONS TO **INVEST** IN THE CARIBBEAN

#### **1. IDEAL LOCATION**

Located in the centre of the Americas, the Caribbean provides the advantage of easy access to markets in the North, South and Central America and serves as a bridge to European markets.

#### 2. ACCESSIBILITY

Most Caribbean countries have international airports that provide daily direct flights to the USA, Canada, the UK and several other countries in Europe, as well as South America. Accessibility by sea via the world renowned regional ports is also an advantage allowing for easy access to raw materials and equipment.

#### **3. OPENNESS TO TRADE**

Many countries in the Caribbean have preferential access to some of the largest markets in the world. A few Regional Free Trade Agreements include:

- CARIFORUM/European Union Economic Partnership Agreement: Granting preferential access to markets in Europe.
- Caribbean Basin Initiative: Providing beneficiary Caribbean territories with duty free access to US market for most goods
- DR-CAFTA: Facilitating increased trade and investment among 5 Central American territories, the Dominican Republic and the USA
- CARICOM: Allowing access to the 15 markets of the Caribbean (with more than 23 million inhabitants) at preferential rates
- Haitian Hemispheric Opportunity through Partnership Encouragement (HOPE)/Haiti Economic Lift Program (HELP): Granting preferential access to the US market
- The territories in the Caribbean are currently also negotiating a free trade agreement with Canada.

#### **4. MODERN INFRASTRUCTURE**

Electricity and water supply is constant and affordable. Telecommunications and broadband internet access is available and a ready supply of natural gas can also be easily accessible from within the Region. Land and office space are available at cost-effective rates.

#### 5. ECONOMIC & POLITICAL STABILITY

The Caribbean is known for its stable democracies and economic development. This provides the assurance of a secure location to do business and raise families.

#### 6. SKILLED LABOUR SUPPLY

The Caribbean is known for its highly skilled labour supply with an agreement that allows for the free movement of skilled labour within CARICOM. The peoples of the Region are also fluent in key languages: English, Spanish, French and Dutch.

#### 7. DIVERSE INVESTMENT OPPORTUNITIES

The Caribbean has garnered critical acclaim as a Mecca for tourism with its abundant natural resources. However, there are a number of other competitive sectors including: information technology/business process outsourcing, financial services, agribusiness and the creative industries with 19 diverse territories from which to choose.

#### **8. INCENTIVE PROGRAMMES**

Many of the Region's territories offer incentives, some of which can be customized, providing the best opportunity for investors.

#### 9. EASE OF DOING BUSINESS

Caribbean territories have been recognised by entities such as the World Bank for the ease of doing business in areas such as, protecting investors, getting electricity, starting a business and dealing with construction permits.

#### 10. RESPONSIVE INVESTMENT PROMOTION EXPERTS

The Region's IPAs have been recognised by the World Bank for their competent inquiry handling services and excellent web sites.

#### ICT | TRINIDAD AND TOBAGO



# Digitising Regional Healthcare Data and Services

XHUMA Healthcare Ltd. is about Digitizing Healthcare Data and Services in the Caribbean and the Developing World. This means the digitizing of data on certified healthcare providers, digitizing practice management services as well as patient medical records. It also means the introduction of platforms to exchange digital medical records and insurance information that support existing systems of relationships, even as new more efficient and technologically driven procedures emerge.

XHUMA's digital health platforms currently include the following:

- Clinic Management Premium Solution for individual healthcare providers, clinic and small hospitals to manage patient medical records, appointments, billing and operations.
- 2. XHUMA Healthboards Developed for Healthcare, Boards, Councils and Associations to manage the license renewals and member relations.
- 3. XHUMA Insurance a health insurance claim eligibility, management and payment tracking platform.
- 4. Provider Directory on-line Directory of Caribbean healthcare Providers which facilitates patients' search for and booking with healthcare providers on-line.

Our platforms are all developed along with leading Regional healthcare practitioners, are also cloudbased and plugged into the local banking (and soon insurance) infrastructure; which means no additional IT support and no upfront investment in hardware & software for our customers.

Digitising healthcare data will provide accurate insight into

- Qualified man-power available in the various verticals within healthcare, (i.e. Dentists, Doctors, Physiotherapists, Opticians, etc.)
- Quacks persons are practicing in areas in which they are not qualified
- Geographic dispersion of manpower capacity
- Ability to analyse data by vectors such as age, gender, employer, specialization, etc.

Seamless inter-connecting of these platforms will enable a domestic healthcare eco-system where:

- Patients can search and find local board-certified doctors / healthcare professionals.
- Patients can request bookings with any professional and different ones over time, and have all of their medical information across time and across doctors / clinics aggregated within their very own patient portal account.
- Billing information is transparent between patient and provider, and as needed shared with the relevant insurer for re-imbursement.
- Doctors can do remote visits and be paid prior to the visit or immediately after digitally.
- Group Insurance could now be "virtual-first"; saving time, lowering the barrier to initial care and reducing the need for high cost emergency interventions.

These are but some of the seamless possibilities of digitizing the healthcare space – which we now have the platforms to enable across the healthcare value-chain.

Investment is now being sought to:

- 1. Fully launch the XHUMA Products locally and regionally
- 2. To continue to innovate and inter-connect our platforms
- 3. Bolster our customer support capacity

#### PACKAGED INVESTMENT

MODE OF INVESTMENT: • Equity

#### INVESTMENT AMOUNT (USD): • \$1,000,000

Contact Person:

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# Doctor on Call



Doctor on Call was created to address the issue of the application of modern information and communication technology for the delivery of health and medical care services by qualified providers on demand (telemedicine). It is a browserbased platform for seeing patients remotely under conditions that adhere to the strictest ethical standards with the highest level of privacy and confidentiality; referral systems for second opinions and/or further consultation with other health and medical disciplines online anywhere, anytime at an affordable cost for all.

The service delivery is done in virtual space and integrated into the traditional referral of health and medical care delivery systems (e.g., primary health care, secondary health care, tertiary health care, community health, and wellness) always taking into account upgrades of products and services driven by a culture of research and development.

A typical customer is a patient requiring the use of telemedicine for health and medical care with the need for remote access to telemedicine service providers. Anytime, anywhere at an affordable cost.

Telemedicine plays a crucial role in the prevention and control of both communicable and noncommunicable diseases by improving access to healthcare services, early diagnosis, and ongoing management. Here's how it contributes to each category:

Communicable Diseases:

- a. Early Detection and Diagnosis
- b. Monitoring and Contact Tracing
- c. Education and Awareness
- d. Prescription and Medication Management
- e. Human and Animal Health
- Non-Communicable Diseases (NCDs):
- a. Regular Monitoring
- b. Lifestyle Management
- c. Medication Adherence
- d. Access to Specialists
- e. Health Records and Data Analytics
- f. Mental Health Support
- g. Human and Animal Health

In summary, telemedicine serves as a valuable tool in the prevention and control of both communicable and non-communicable diseases by improving access, early detection, monitoring, and management of these health conditions. Its role has been particularly highlighted during the COVID-19 pandemic when physical distancing and remote healthcare became essential.

Telemedicine plays a crucial role in both the prevention and control of communicable and non-communicable diseases (NCDs) by improving healthcare accessibility, early detection, and management. Here's how telemedicine contributes to these efforts:

Remote Consultations Early Detection Preventive Care Education and Awareness Rural and Underserved Areas Data Analytics Telemedicine for Mental Health Chronic Disease Management Telemedicine for Screening Healthcare Infrastructure Optimization

In summary, telemedicine plays a multifaceted role in the prevention and control of communicable and noncommunicable diseases by improving access to care, enabling early detection, and supporting ongoing disease management. It is a valuable tool in the modern healthcare landscape, particularly in the context of public health emergencies and the need for widespread healthcare access. Cross-border marketing and consultation to strengthen international public health resilience.

#### PACKAGED INVESTMENT

MODE OF INVESTMENT: • Equity

INVESTMENT AMOUNT (USD): • \$1,000,000

#### **Contact Person**:

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## ICT | SAINT LUCIA

# The Magellan

The Magellan is a multi-sensor autonomous unmanned surface vehicle designed to explore every aspect of the ocean and marine life as it relates to climate change. It is eco-friendly since it is solar powered.

What began as a labour of love to safeguard the long-term viability of fishing in our nation swiftly evolved into a worldwide solution covering three key areas of application:

- 1. Protection and security
- 2. Environmental Surveillance
- 3. Hydrographical mapping

Aside from the obvious carbon footprint savings, the Magellan can be deployed for longer periods of time, more safely, and more affordably for a variety of reasons.

For almost twenty years, our chief technical officer, was a sport fisherman, and one of the common complaints among fishermen was the depletion of traditional fishing sites. During his years as a fisherman, he witnessed the reckless abandon with which commercial fishermen harvested juvenile fish in their quest for a daily catch, all while complaining that fishing was no longer profitable, driving up the price of fish.

The Magellan provides a variety of solutions in the areas of safety and security. The Magellan can detect unregulated fishing, informing policy and allowing enforcement agencies to intervene in suspected cases of illegal and unreported fishing as well as monitoring for fishing vessels suspected of using fishing as a cover for border infiltration. It is also an excellent tool for border and coastline security, and protection of unmanned ports and harbours.

One thing we learned when investigating our waterways is that there is a scarcity of hydrographic information on Caribbean waters. As a result, what began as an alternative to the typical FAD evolved into a vessel that conservationists could use to explore shallow and uncharted seas by simply installing a multi-beam sonar system. This saves time and energy over the alternative staffed rudimentary boat, which must return to port every day.

Stakeholder interviews indicated yet another requirement for oceanographic and meteorological data. To predict weather patterns in the Caribbean, our region currently uses dated meteorological data from Florida. Several sensors that measure temperature, salinity, and wave height are included in the Magellan equipment. Indeed, the Magellan can serve as a station for environmental monitoring, keeping track of things like weather information, wind direction and speed, air temperature, and ocean currents.

The Magellan's autonomy is one of its best features. because it is first and foremost a fish aggregating device, its capacity to follow a network, idle, or keep a precise trajectory ensures users always know its geolocation. In order to bring the vessel in for upkeep and repairs, it may also be operated remotely. To survive the severe marine weather, including troughs, hurricanes, and other natural disasters, it is exceptionally weather resistant and shock absorbent. Due to its weighted keel, it is anti-flip.



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**RENEWABLE ENERGY** | THE BAHAMAS



# Solar for Desalination

The provider(s) of the investment financing would make an investment to provide for the development and project financing for two solar power and energy storage projects developed by Blue Energy Alliance ("BEA"), to provide the energy requirements for desalination plants in two island nations located in the Caribbean, the Bahamas, and the British Virgin Islands. The desalination plants are owned and operated by Aqua Design (Bahamas) Ltd. and Aqua Design (BVI) Ltd., respectively ("Aqua Design"), each being a wholly owned subsidiary of Veolia Water Technologies & Solutions, a leading global operator of water desalination and treatment plants ("Veolia Water"). Veolia Water will guarantee its subsidiary's respective purchase of all the electricity generated by the projects on a take-or-pay basis. Over the last several years BEA has worked with Veolia Water to develop a model for marrying renewable energy with clean water on an economical basis. Veolia Water uses a build-own-operate model under which it designs and builds the desalination plants and sells desalination services under a longterm water supply contract to its customers. The customers are typically government-owned water authorities (referred to in the industry as "municipal customers") or resorts. Electricity represents about 40% of the delivered cost of desalinated water from a desalination plant. In island locations, electricity from the grid is mostly, if not exclusively, generated from oil, resulting in high and volatile power costs. BEA and Veolia Water have

identified additional islands where Veolia Water has currently operating desalination plants and where there is an opportunity to develop and finance similar projects representing potential capex of over USD \$200 million.

#### **MODE OF INVESTMENT:**

 Combined development loan of USD \$1,300,000 and combined permanent financing of USD \$20,800.000.

#### **INVESTMENT AMOUNT (USD):**

 For two projects, a combined USD \$1,300,000 of development financing in the form of a bridge loan and approximately USD \$20,800,000 of permanent financing (combination of debt and equity), on a project financing basis.

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#### **RENEWABLE ENERGY** | THE BAHAMAS

# Eleuthera Energy

Eco Energy Bahamas Limited stands as a testament to the growing commitment towards sustainable and eco-friendly energy solutions in the Bahamas. Wholly owned by Bahamians, this company is at the forefront of a green energy revolution with its proposed Hybrid Energy Facility on the pristine island of Eleuthera.

The facility is set to incorporate three primary components:

- 5MW Solar Farm with Battery Storage: Harnessing the abundant sunshine the Bahamas receives, the solar farm is an eco-friendly source of power that emits no greenhouse gases. Paired with advanced battery storage systems, it ensures that generated solar energy is not just harvested but also stored for times when the sun isn't shining, providing a constant energy flow.
- 10MW LNG Supply, Storage, and Regasification Plant: Liquefied Natural Gas (LNG) has emerged as a cleaner burning fuel compared to conventional fossil fuels. With its own storage and regasification unit, this component of the facility guarantees a steady supply of energy, supplementing the solar farm and ensuring energy demands are always met.
- 10MW Generator Sets: These serve as a backup and additional source of energy, ensuring that there's no energy shortfall during peak demands or unforeseen circumstances.

Economic Benefits:

- Job Creation: From construction to ongoing maintenance and operation, the facility will provide numerous job opportunities for locals, contributing to the economic well-being of Eleuthera and the Bahamas at large.
- Energy Cost Savings: A mix of solar and LNG means reduced dependence on imported fossil fuels, leading to stabilized energy prices and potential cost savings for consumers in the long run.
- Boost to Local Infrastructure: The establishment of such a facility often acts as a catalyst for local infrastructure development, enhancing connectivity, transportation, and other auxiliary services.

Environmental Benefits:

- Reduction in Carbon Footprint: The solar component is emission-free, and LNG, although not entirely emission free, is cleaner than most traditional fuels. This translates to significantly lower greenhouse gas emissions.
- Conservation of Natural Resources: The modular nature of the facility ensures efficient use of resources. Solar energy, in particular, is renewable and abundant, allowing the Bahamas to reduce its dependence on depleting fossil fuels.
- Reduced Land and Water Pollution: The hybrid facility minimizes waste, leaks, and other environmental hazards, ensuring the natural beauty of Hatchet Bay remains intact.

#### PACKAGED INVESTMENT

MODE OF INVESTMENT: • Debt or equity

INVESTMENT

AMOUNT (USD): \$15,000,000

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# RENEWABLE ENERGY | BARBADOS

NVESTMENT VILLAGES | FEATURED PROJECTS

#### **RENEWABLE ENERGY** | BARBADOS

# Portland Plantation 'Climate Resilient' Hybrid Wind Farm & Solar Farm

Development of a 'Climate Resilient' fully hybrid Wind & Solar Farm in a Tropical Hurricane Zone

#### Project Description:

The "Portland Plantation Hybrid Wind & Solar Farm" project in Barbados aims to design, develop, and implement a state-of-the-art hybrid wind and solar farm that harnesses renewable energy with battery backup to contribute significantly to the local power supply in a fully 'climate-resilient' way. The project will be about 1MW of wind with 2MW of solar and a 1MW (4hr) Battery adhering to the principles of environmental sustainability, economic viability, and community engagement, ensuring that the wind farm not only generates clean energy but also helps the country to meet it's BNEP goals.

Project Objectives:

- 1. Site Selection and Assessment: Identify suitable locations for the RE plant.
- 2. Wind Turbine & Solar PV Selection: Choose appropriate wind turbine models and solar PV panels and racking based on their compatibility with local tropical storms and hurricane conditions.
- 3. Environmental Impact Mitigation: Develop a comprehensive environmental impact assessment plan to minimize disruption.
- Infrastructure Development: Design the wind and solar farm layout including batteries, turbine positioning, access roads, electrical infrastructure, and control systems, to maximize energy output while minimizing visual and noise impacts.
- 5. Grid Integration: Establish a reliable connection to the local power grid, ensuring smooth integration of the wind farm's energy output and minimal transmission losses. Along with the ability to dispatch power on a 24hr basis when the grid operator requires it.
- 6. Community Engagement: Engage with local communities, stakeholders, and regulatory bodies throughout the project lifecycle.
- Economic Viability: Conduct a thorough financial analysis to determine the project's return on investment, operational costs, revenue generation, and potential for job creation within the local economy.

- Operation and Maintenance Strategy: Develop a robust operation and maintenance plan to ensure the renewable energy facility continued efficient, safe, and compliant operation.
- Monitoring and Performance Optimization: Implement advanced monitoring and data analytics systems to track energy production, turbine performance, and maintenance needs.
- 10. Educational Initiatives: Organize educational programs, workshops, and informational resources to raise awareness about the benefits of renewable energy in fighting climate change.

**Expected Outcomes:** 

- Climate Resilient renewable energy for the local power supply.
- Reduced greenhouse gas emissions.
- Positive economic impacts.
- Enhanced community engagement.
- Increased public awareness of renewable energy sources.

The "Portland Plantation Hybrid Wind & Solar Farm Development" project is a bold step towards a greener and more sustainable future for Barbados in the transition to a zero-carbon energy future and meets UNSDGs.

#### PACKAGED INVESTMENT

MODE OF INVESTMENT: • Grant, Debt or Equity

INVESTMENT AMOUNT (USD): • \$7,750,000

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#### AGRICULTURAL TECHNOLOGY | JAMAICA



# ECOAID Biotechnology Organic Farm & Carbonization Products

This project has been in development for four years. We believe that we can demonstrate a green project that can deliver a robust margin from waste and renewable materials and create valuable products for both commercial and residential consumers.

We have developed a 2-Phase project with the potential to significantly impact several local industries.

Phase 1 is a US\$2.5 M investment in an Organic Agricultural and Carbonization plant which will process renewable biomass and agricultural waste into cooking charcoal, biochar as a soil additive, activated charcoal, organic fertilizer/herbicide/ pesticide, animal feed, and a resin which is used as a waterproofing additive to paints and as a wood preservative.

It addresses the high cost of farm inputs, reduces the use of chemicals in agriculture, and helps in mitigating the deforestation resulting from the use of hardwood charcoal for cooking

Phase II is an optional expansion, and is a US\$16 M investment into a micro Pulp & Paper mill – using bamboo to produce toilet paper, kitchen rolls, and disposable dishware for fast food restaurants/ supermarkets, with the conversion of the pulping waste into additional organic fertilizer.

#### PHASE I

Problems & Opportunities

The war in Ukraine and increases in shipping prices have resulted in massive fertilizer price increases worldwide.

The overuse of chemical in agriculture has caused pollution of the environment, with pests becoming chemical resistant, and beneficial bird and insect populations being adversely affected.

Climate Change and the high price of agricultural inputs are resulting in reduced crop yields.

Harvesting hardwood for charcoal has led to large scale deforestation, with some 2,200 hectares lost annually in Jamaica.

67K Tons of hardwood charcoal are consumed annually in Jamaica, from 268,000 tons of hardwood harvested.

Large and increasing import burden on CARICOM countries, draining  $\ensuremath{\mathsf{F/E}}$  reserves.

Activated Charcoal is used in over 50 industries ranging from water and air purification to cosmetics, pharmaceuticals, and even in the Food & Beverage industry.

Over 85% of the project's raw materials are sourced locally, and we address unemployment created by the slow death of the sugar industry.

Our project has the potential to benefit farming in CARICOM and associated countries, being able to provide organic agricultural products at prices up to 50% less than currently obtained in the region.

#### PHASE II

An optional joint venture company between ECOAID and Shandong Huixiang Patented Papermaking Machinery Ltd. of China. Our Chinese partner has been designing and managing paper pulp and paper facilities for over 25 years. They will acquire up to a 44% minority interest in the Phase II operation and will provide outsourcing management for the installation, commissioning and operations for up to 3 years.

#### PACKAGED INVESTMENT

MODE OF INVESTMENT: • Equity

INVESTMENT AMOUNT (USD): • \$1,500,000

**Contact Person:** Ms. Tonya Cummins E: tcummins@carib-export.com

# Prosperina AgTech

Proserpina Agtech has designed an Agro industrial park that supports Bahamian producers' production, processing and marketing of agricultural products and the provision of essential services in the industry. Agro-industrial parks are multi-specialty centers, aimed at developing the agro-industrial activity, which has the material and technical base, the necessary infrastructure, special equipment, facilities and legal conditions. The function of the park is the development of small and medium-sized enterprises engaged in agricultural activity in one location. The facility features the largest Agriculture Farm Supply store, prep farm lots, temperature control greenhouses for hydroponics, Agri Start Up Accelerator, Farmers Market, Agri Research Centre and Packing House. We plan to have the largest inventory of agricultural input supplies in the Bahamas with over 200 agricultural items. Our have signed partners that will provide digital agriculture, drone and agribusiness accounting services for our customers.

Our company has a seed to shelf program with facilities that provide the following: input supplies, land for lease, greenhouses for lease, commercial processing facilities for lease, farmers market spaces for lease, fertilizer and pest management certification, and a research facility for universities and NGOs to conduct agricultural projects.

Additionally Proserpina Agtech will have agri machinery such as diesel transplanters, walking tractor, mulch machines and drone services to help commercial agri production. Currently none of these technologies are in Grand Bahama.

We are providing access to the necessary utilities,

technical assistance, certifications and marketing strategies to becoming a PROSPEROUS FARMER!

We have gotten the Agro facility design plans approved, acquired land, agri tech partners and had a ground breaking ceremony. We are in the process of gathering additional capital to develop the agri tech lots for growing, the greenhouses for hydroponics and the farm research facility construction.

We need a total investment of 650,000 dollars to be fully operational. We have secured 150,000 this far. This investment will provide Grand Bahama with 4, 0.5 acre lots for lease, 10 temperature control greenhouse for aqua and hydroponics, 10 farmers market stall, 10 processing units for (juice, jam, jelly and chip processing) and 6 units for class rooms with 1 agri tech food research lab.

#### PACKAGED INVESTMENT

MODE OF INVESTMENT: • Equity

INVESTMENT AMOUNT (USD): • \$500,000

#### **Contact Person:**

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#### AGRICULTURAL TECHNOLOGY | GRENADA



## Grenada Grows - Turning Waste into Made-In Grenada Organic Soil Regenerating Products

The Plan is to turn 13,000 tons waste into organic fertilizer & compost to regenerate Grenada's soils and for healthier and cheaper alternatives for gardeners and farmers. This will address problems such as food Insecurity by providing more locally grown and organic food and Land Rehabilitation; Waste Management which will offer a longer landfill lifespan, Lower waste management cost: Human& Environmental Health -Decrease GHG, Emissions, Healthier Oceans, Protects Biodiversity and Better Nutrition. Products will include - Pelleted Soil Food: All In-Ground Applications, Loose Form Soil Food: Raised Beds and Containers . Also, insect repellent, & mildew prevention, Liquid (Spray) Plant Food for Any Growing Application, All-Purpose Soil Mix, Compost Plus (Enhanced with Pelleted Soil FoodTarget MARKET INCLUDE at least 34,000 gardeners and farmers Regionally/Internationally: All surplus products. The Competitive Advantages - "Partner" Lock on all Local "Protein" Waste, Majority of island-based supply of fish waste and chicken waste; Strategic "give back to Grenada" engagement of key communities, Superior Products, 100% organic and effective on all types of crops; Makes soils regenerative and resilient; Public Private Partnership, Resiliency and support from public, private and community partnership; Locally Manufactured & Sold = High Value-Add

-Lower production and transportation costs, and no import fees = "higher value for greater yield" pricing for all customers ; "Made in Grenada" and "Give Back to Grenada" branding. It will be done in two Phases , Phase 1 : Establishing the Model in Grenada [GrenadaGrows (GG)] and PHASE II: Replicate and Scale to Other islands.

#### PACKAGED INVESTMENT

MODE OF INVESTMENT: • Equity

INVESTMENT AMOUNT (USD): • \$3,000,000

**Contact Person:** Ms. Tonya Cummins E: tcummins@carib-export.com



#### AGRICULTURAL TECHNOLOGY | GRENADA

# Grenada Chick Inn

Located in Felix Park Estates, St. Andrew, the Grenada Chick Inn Farm is a vertically integrated familyowned poultry farm with operations that include everything from hatching of eggs to processing and packaging of ready to cook chicken for Grenadian families. Kayran Crosdale, founder and CEO, seeks 1.2 million to start with a local hatchery producing 40,000 baby chicks per week and a local feed mill producing 2,000 pounds of feed per hour to support production and local farmers as well as Commence production of feed. Commenced production of broiler meat and baby chicks – B2B SALES – Email Marketing 30% response rate. 18 restaurants confirmed interest in products, 4 large wholesalers signed letter of intent to purchase.

This investment option will qualify foreign investors for citizenship by investment program.

1.2 million for 10% ownership in the business with the option to buy back share after 5 years.

Investors will qualify for a local passport which allows you to travel to 147 countries in the world.

Investors earn a dividend income.

#### PACKAGED INVESTMENT

MODE OF INVESTMENT: • Equity

INVESTMENT AMOUNT (USD): • \$1,200,000

#### Contact Person:

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#### LOGISTICS AND TRANSPORT | JAMAICA

# Caymanas Special Economic Zone

The proposed CSEZ is situated as part of a 10,000acre (4,046.86 hectares) Caymanas Estates development which includes: the Caymanas Golf and Country Club, polo club, newly built housing communities (New Era Homes), other planned commercial, recreational and retail areas, and the newly constructed 6 lane Mandela Highway traverses through the middle of the site.

The proposed CSEZ while located on approximately 607-809 hectares (1500 -2000 acres) of land, the feasibility study suggests that 583 should be developed. The CSEZ site is contiguous and large enough to support the future expansion requirements of the project.

The Caymanas Special Economic Zone is being conceptualized as a global logistics park and industrial zone to focus on key sectors such as advanced manufacturing, warehousing, and distribution, ICT/ BPO, agro processing, light manufacturing, and cold chain logistics etc.

In addition, the Caymanas Special Economic Zone also included a business incubation centre, assembly plants, software development, telecommunications and information technology business park, other service providers plus a research and development complex.

Businesses located within the CSEZ would benefit from:

- o Excellent connectivity as well as Near the Port of Kingston
- o 15 mins away from Norman Manley International Airport
- o World class onsite and offsite infrastructure,
- o Major road networks, including the Mandela Highway, Highway 2000, and
- o North-South Highway, feed into the zone from various ports of entry,
- Best-in-class telecommunication network to include the right of way for dedicated fibreoptics and other telecommunication cables, water mains, gycol & natural gas pipeline,
- o Dedicated customs-controlled drayage road

#### MODE OF INVESTMENT:

• Equity Investment or Joint Venture

## INVESTMENT AMOUNT (USD):

• \$250,000,000

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#### LOGISTICS AND TRANSPORT | BARBADOS

## Enhancing Connectivity and Promoting Tourism: The Ferry Service for Barbados and Neighboring Island

The ferry service connecting Barbados and neighboring islands in the Caribbean has the potential to significantly enhance inter-island connectivity, foster economic development, and promote tourism. This synopsis explores the benefits and opportunities associated with establishing a reliable and efficient ferry service, and highlights its relevance to the Caribbean Investment Forum.

#### Section 1: Current Connectivity Challenges

The lack of efficient transportation options presently hampers inter-island connectivity in the Caribbean. Due to limited air travel and expensive charter services, many Caribbean islands are geographically isolated. Barbados, a major hub, suffers from these constraints, impacting its ability to attract tourists and investors. A reliable and affordable ferry service would bridge this connectivity gap and unlock new economic opportunities.

## Section 2: Economic Potential and Investment Opportunities

The establishment of a ferry service presents a plethora of economic prospects for Barbados and neighboring islands. It would stimulate tourism growth by encouraging island-hopping, enabling visitors to explore multiple destinations. Additionally, increased connectivity would open up opportunities for businesses to expand their reach and tap into new markets. Such developments would ultimately drive job creation, increase local spending, and attract foreign investment in the region.

Section 3: Regional Collaboration and Integration The ferry service would promote stronger regional collaboration and integration among neighboring islands. By fostering closer ties and facilitating transportation, it would encourage cooperation in sectors such as tourism, agriculture, and trade. Collaboration could include joint marketing efforts, the development of integrated tourism packages, and the establishment of common regulatory frameworks. This integration would create a more attractive destination for tourists and investors alike.

#### Section 4: Sustainable and Resilient Infrastructure

Investing in a modern, sustainable, and resilient ferry infrastructure would ensure long-term viability and success. Incorporating eco-friendly technologies, such as utilizing alternative fuels or hybrid propulsion systems, would contribute to the preservation of the pristine Caribbean environment. Additionally, resilient infrastructure designs must consider the region's vulnerability to climate change and natural disasters, ensuring a reliable transportation network even during adverse conditions.

#### Section 5: Public-Private Partnerships

Creating a successful ferry service requires a collaboration between the public and private sectors. Public-private partnerships (PPPs) can play a crucial role in developing and operating this crucial transportation network. Governments can provide support through policy frameworks, incentives, and infrastructure development, while private sector entities bring expertise, investment, and operational efficiencies.

#### **MODE OF INVESTMENT:** • Debt Financing

# **INVESTMENT AMOUNT (USD):** • \$50,000,000

#### Contact Person:

Ambassador Dr. Andre Thomas or Raphael D'angelis E: raphaelm@upturnfunds.com or athomas@upturnfunds.com

-OGISTICS AND TRANSPORT | BARBADOS

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#### LOGISTICS AND TRANSPORT | TRINIDAD AND TOBAGO

## La Brea Trinidad Shipyard

With the USA Liquified Natural Gas industry expected to increase exports exponentially by 152% by 2050, between 2022 and 2050, according to the latest press release by the US Energy Information Administration, (EIA) alongside ongoing deep-water exploration and development of the 11+ billion barrel proven oil find in nearby Guyana and in the Suriname Basins, there is the urgent need for world-class ship drydocking facility. Trinidad is outside the hurricane belt and is one of the most advanced and developed Caribbean economies.

With a 105+years history in the energy sector, including the establishment of its own LNG plant at Point Fortin, since 1999 we have gained a track record of over 3,000+ LNG cargoes loaded and transported on LNG carriers (large specialised ocean-going ships designed and built to safely load and transport LNG in special cryogenic onboard tanks).

The SRDC Shipyard project would be an approved www.gtt.fr Shipyard, specially equipped and operated by trained LNG maintenance technicians from GTT France and Trinidad and Tobago.

With some 70,000+ ship voyages transiting Trinidad and Tobago, annually, the economic project feasibility is very lucrative for equity partners/ financiers. With the ongoing war in Ukraine, which borders several European countries, the investment risk profile for Europe has turned negative. Trinidad and Tobago has an educated and skilled workforce, stable governance and democratic values to safeguard investors confidence. Learn more on our worldclass Shipyard project and maritime company, here: https://issuu.com/swattdesign/docs/sbm\_issue\_06-21

#### **MODE OF INVESTMENT:**

• Share Equity and/or Project Loan financing

#### **INVESTMENT AMOUNT (USD):**

• \$250,000,000

**Contact Person:** Mr. Wilfred De Gannes E: inquiry@tts-r.com















#### NAME OF PROJECT:

Placencia Producers Cooperative Society

The Placencia Producers Cooperative Society Ltd is a legally registered cooperative headquartered in Placencia Village in southern Belize. Producers of premium quality edible red seaweeds (seamoss) and exporting seaweed to U.S.A and Australia.The organization plans to expand and include oysters.

#### **MODE OF INVESTMENT:**

Joint Venture

#### **INVESTMENT AMOUNT (USD)**

•\$400,000

**Contact Person:** Mrs. Fiona Coleman-Espejo E: fiona@belizeinvest.org.bz









#### NAME OF PROJECT: Organic Farm

The Government of Dominica is focused on increased food security in the future for the general population and lowering of imported food into the country. An announcement was recently made to increase the contribution of Agriculture to the GDP to 700 million by 2030. This will grow the economy, alleviate poverty, create jobs and provide a more sustainable living for all. Additionally advancement is also made in the knowledge service sector to create a digital economy. We believe that now is the time for digitalization and high technology in agriculture. The idea is to increase organic agriculture throughout the island by use of modern technology and export organic food to the region and internationally while supporting the domestic market. The island has rich fertile soil and a wide variety of crops, fruits and vegetables which are already being grown. What is needed is the right technology and other species of plants to drastically increase production, have proper storage and also incorporate the use of renewable energy. Existing

farmers with large farms and other Government lands would need to be identified for joint venture to jumpstart these projects. Project will include: 1. Farmlands 2. Administrative building 3. Processing facility 4. Storage facility 5. Equipment and machinery 6. Shop/supermarket.

#### MODE OF INVESTMENT:

Joint Venture

#### **INVESTMENT AMOUNT (USD)**

• \$80,000 (minimum)

**Contact Person:** Ms. Rhoda Joseph E: rjoseph@investdominica.dm

#### NAME OF PROJECT: Mineral Water Bottling

Dominica is known as the land of 365 rivers. As the "Nature Island" of the Caribbean, the island is branded as nature, water oriented, clean, safe and has a reputation for longevity. The surface water which runs from its tropical forests is safe for drinking and is captured in various water intakes and stored for distribution. Additionally, several natural springs runs at various locations in the interior of the island. These provide natural mineral water which flows to other rivers and outlets all year round. The water resources in Dominica have been underutilized and the island does not have a water plant producing natural spring water. Only one local investor bottles purified water. As the demand for healthy living and lifestyles increase the demand for more pure water increases and Dominica is the right choice for the source. The bottled spring/mineral water can be distributed to cruise ship, hotels, medical facilities, spas, health clubs and other major places of events and entertainment. This will increase exports, create employment and grow the economy. The branding and

packaging will be designed to promote the destination as the nature island or the water island. This project will include: 1. Land 2. Processing plant 3. Secured intake area 4. Storage facility.

#### MODE OF INVESTMENT: • Equity

INVESTMENT AMOUNT (USD) • \$250,000

Contact Person:

Ms. Rhoda Joseph E: rjoseph@investdominica.dm











#### GRENADA

#### NAME OF PROJECT:

Vanilla Cultivation

60 Acres of land is readily available for the development of this project. Grenada organic farming practices make this vanilla cultivation project one that will enable Grenada to export. This opportunity is highly lucrative because of the demand for vanilla beans to produce food and cosmetic products.

#### **MODE OF INVESTMENT:**

• Debt

#### **INVESTMENT AMOUNT (USD)**

• \$250,000

**Contact Person:** Mrs. Cathyann Alexander-Pierre E: cpierre@gidc.gd

#### NAME OF PROJECT:

Fruit Juice Production

There is an abundance of farmers with fruit trees available to service the production of packaged fruit juices. The global juice market, including fruit juice and vegetable juice, holds a significant share of the beverage industry. Rising preferences for healthy products and increased health awareness contributes significantly to the demand. With recent legislation in Grenada banning soda in the island's schools, there is a readily available market for fruit juices in schools, hotels, supermarkets, and St. Georges University (SGU) students and visitors.

#### **MODE OF INVESTMENT:**

• Establishing and implementing a project through PPP , Debt and Equity

#### **INVESTMENT AMOUNT (USD)**

• \$1,000,000

Contact Person:









#### NAME OF PROJECT: **Packaging House**

The project will involve the establishment of a packaging house for the export of authentic, high quality Grenadian fruits, produce and spices to the regional Caribbean market and internationally (USA, Canada, Europe)- all of whom are willing to pay premium prices for the products. The operation will involve the consolidation, packing/processing, and export of golden apple (June plums), mangoes, soursop, cinnamon, cloves, dasheen, and hot peppers.

#### **MODE OF INVESTMENT:**

• Establishing and implementing a project through PPP , Debt and Equity

#### **INVESTMENT AMOUNT (USD)** • \$1,200,000

#### **Contact Person:**





#### NAME OF PROJECT:

Personal Care, Craft and Giftware **Production Facility** 

The project involves establishing made in Grenada personal care, craft, and giftware production facility to produce specialty soaps and candles utilizing authentic and certified Grenadian agricultural inputs (such as nutmeg and other spices) for export to the United States, Canada, and the Caribbean. Moreover, Grenada has approximately thirteen (13) recognized spas that utilize scented soaps, candles, and essential oils in their service delivery process. Hence these products will also have a ready market.

#### MODE OF INVESTMENT:

 Establishing and implementing a project through PPP , Debt and Equity

#### **INVESTMENT AMOUNT (USD)**

\$1,200,000

**Contact Person:** Mrs. Cathyann Alexander-Pierre E: cpierre@gidc.gd

#### NAME OF PROJECT:

**Caribbean Farms, Vertical Greenhouse** Technology (VGT)

Greenhouse-as-a-service (GaaS) is cloud-based a method of providing software solutions to Smash farmers and entrepreneurs in the Caribbean region. It enables users to subscribe to an application that allows them to log into the GaaS system from any compatible devices over the internet.

#### MODE OF INVESTMENT:

· Joint Venture , Partnership

#### **INVESTMENT AMOUNT (USD)** • \$1,500,000

**Contact Person:** Mrs. Cathyann Alexander-Pierre E: cpierre@gidc.gd

#### NAME OF PROJECT:

**Cold Storage Facility** 

This lucrative opportunity, once fully operational, will reduce the wastage of fresh fruits, vegetables, poultry, and fish, as businesses are becoming increasingly aware of their need for cold storage. The establishment of such a facility will aid in increased production and availability of local produce throughout the year. Targeting the supermarkets, food service providers, importers and exporters, wholesalers and smallscale retailers, this project's aim is to implement a state-ofthe-art cold storage facility.

#### **MODE OF INVESTMENT:**

· Establishing and implementing a project through PPP , Debt and Equity

#### **INVESTMENT AMOUNT (USD)**

•\$1,500,000

#### **Contact Person:**









#### NAME OF PROJECT:

Canning of Tuna, Jacks and other Fish Products

Problem Definition: Fish and fishery products remain a highvalue commodity which is constantly in demand locally, regionally and on the international market. Grenada has several landing sites in various parishes which include St. Georges, St. Andrews, St. Johns and St. Patricks. These processing facilities are structured mainly around selling fresh fish instantly to the public. One private sector company and a fisher cooperative are the main processors and exporters of frozen fish. One company is involved in value added fish products in the form of bacon, salt and smoked fish. There is no company involved in the canning of fish and fish products for sale on the local market or for export purposes especially to the regional markets.

Solutions Capturing the opportunity for canned fish and fishery products can be achieved with the introduction of a modern, state-of-the-art 'Fish Canning Plant'. The fish raw materials for the plant will be readily available as Grenada is a major exporter of tuna and also capture other species suitable for canning. A company operating from Grenada will also benefit from special trading provisions under the CARICOM Single Market and Economy.

Market Analysis: In the absence of credible data on local Jacks capture, since a significant number of jacks are sold informally and are also used as fish bait, mirrored data from St. Vincent and the Grenadines suggest that jacks capture averages 105,000 lbs. and valued over US\$ 197,000 on an annual basis.

#### **MODE OF INVESTMENT:**

• Joint Venture , Partnership

#### INVESTMENT AMOUNT (USD) • \$1,500,000

**Contact Person:** Mrs. Cathyann Alexander-Pierre E: cpierre@gidc.gd AGRIBUSINESS & GREN





#### NAME OF PROJECT:

Sustainable Agriculture

Akata Farms a model Self sustainable diversified farm aims to be the first and largest Agri-tech sustainable eco farm in Grenada and the Caribbean. Focused on building robust production geared for strengthening food security, the implementation of technology for effective operation and employment creation and most importantly building capacity for export.

The farm is designed to produce sustainably, creating revenue driven linkages with agriculture and Tourism, youth and technology and innovation.

With the use of climate smart techniques, hydroponics, greenhouses, vertical systems, subsistence farming, apriprenuership, sustainable farming, Akata Farms is primed to become the future of agriculture in Grenada.

Diverse in its production, the farm will produce short crops both traditional and nontraditional, long term export crops, operate an innovative ecofriendly poultry production, Its animal husbandry operation will be reared for both breeding and consumption as cows, goats, sheep, pigs and rabbits are reared with an all-natural organic feed produced by the farm. Akata Farms will also incorporate hydroponic, aquaponic and renewable energy projects to achieve the farms sustainable goals.

As a sustainable farm there are four key principles to which we operate by; the first is productivity- Akata Farms structure it's production to be revenue driven for enterprise development. Each sub-sector of its operation has multiple revenue streams. This is essential not only for the company's growth but as a social enterprise for change. Akata Farms needs to show that agriculture has the potential to be the largest revenue earner and employment sector in Grenada.

The second principal is profitability. It takes investment and money to scale a farm to meet timely market expectations and to capture opportunities. Agriculture in Grenada isn't seen as an enterprise that records and encourages sustainable investment. This needs to change. Akata Farms is optimistic that with its model, chosen production and its growth plans profitability is realistic. Thirdly, the farm must focus on enhancing the quality in the lives of family, community and Country on a hold. To do this Akata Farms promises to meet and surpass expectations, ensuring our products are of quality, is affordable and consistent while healthy and safe.

It is our mission to be a job and enterprise creator which will stimulate community development and foster innovation.

Lastly Akata Farms sustainable model maintains the quality of our natural resources while we farm and feed our nation and doing so without compromising our ability for future operations.

#### **MODE OF INVESTMENT:**

• Debt/Loan

INVESTMENT AMOUNT (USD) • \$1,000,000

Contact Person: Mr. Bevon Chadel Charles E: bchadel60@gmail.com





#### NAME OF PROJECT:

Mango and Avocado Export Investment Opportunity

Grenada's avocado and mango industry is a growing sector in the country's agricultural landscape, with significant potential for export. Mangoes are among the top 5 fruit crops produced in Grenada, while avocados are a newer and rapidly growing crop. Mangoes are primarily exported to regional markets such as Trinidad and Tobago, St. Vincent, and the Grenadines. The price of mangoes for export varies depending on the market and quality of the fruit but generally ranges from US\$0.60 to US\$1.20 per pound. As of 2023 The United States Department of Agriculture (USDA) and the Animal and Plant Health Inspection Service (APHIS) lifted the 20-year ban on Grenadian mangoes on the US market. This, therefore, lead to a local trafficker shipping over 100 boxes of St Julian/ Julie, Ceylon and Graham mangoes in April of 2023. In comparison, Grenada's avocado exports are still in the early stages of development, but the potential is significant. Prices for avocados for export can vary depending on the market, but are generally in the range of

US\$2.50 to US\$3.50 per pound. The growing interest in avocados and mangoes in Grenada is driven by several factors, including increasing demand for these fruits in regional and international markets, and the potential for value-added products such as avocado oil and mango puree.

#### MODE OF INVESTMENT:

• Equity

INVESTMENT AMOUNT (USD) • \$1,500,000

Contact Person: Mrs. Cathyann Alexander-Pierre E: cpierre@gidc.gd

#### NAME OF PROJECT:

Production and Spa Products and Essential Oils

Problem Definition: Grenada has approximately thirteen recognised Spas. These include stand alone businesses as well as those that are part of a hotel operation. These spas utilises an element of their own products blended with essential oils. High end Spas may carry international brands. There is no single producer of spa products on the island that specialises in producing oils and scent bars for the industry.

Solution: Grenada has a rich flora and fauna ecosystem that can boost of a mix of medicinal and aromatherapeutic plants that can be used to manufacture essential oils, candles, body wraps, polishes and other spa products. Investment in a multifaceted manufacturing plant to extract these oils holds tremendous potential and financial returns. Examples of commonly used plants in the essential oils industry that are prevalent in the region are : clary sage, eucalyptus, fennel, ginger, helichrysum, lavender, lemon, lemongrass, mandarin, peppermint, rose, rosemary and vetiver.

### MODE OF INVESTMENT:

• Equity

#### INVESTMENT AMOUNT (USD) • \$25,000,000

#### **Contact Person:**











#### NAME OF PROJECT:

**Developing Aromatic Rice** 

Aromatic rice is known to attract higher premium prices on the international market approximately, 950-1200 USD/ton) as compared to ordinary, nonaromatic, rice (which is 320 to 500 USD/ton). Therefore, it is reasonable to assume that farmers can receive a 50% share of the increase in profits derived from such rice which translate to an additional 200 USD/ ton of paddy. Also, aromatic variety utilizes a similar cultivation and agronomic practices as well as, similar yielding ability as the existing non-aromatic varieties and therefore no noticeable increase in production cost is foreseen. GRDB has recognised the tremendous financial returns that can be garnered from the exportation of aromatic rice. Taking into consideration the increasing demand for aromatic rice on the international market it is reasonable to believe that Aromatic rice can be the game changer of the face of Guyana's' rice industry

Guyana has embarked on a breeding program to develop its own aromatic rice to allow farmers an opportunity to enter the niche aromatic rice market and enjoy the higher price for its aromatic rice.

#### MODE OF INVESTMENT:

Cash investment in R & D

**INVESTMENT AMOUNT (USD)** ·\$1,400,000

**Contact Person:** Dr. Peter Ramsaroop

E: pramsaroop@goinvest.gov.gy









#### NAME OF PROJECT:

#### Breadfruit Orchard

The project intends on establishing a 20acre Breadfruit Orchard. The average annual net profit over a 10year period is projected to be approximately U\$\$5,000 (JM\$737,500). The accumulated 10-year net profit is projected to be approximately U\$\$48,808 (JM\$7,546,221). Internal rate of return is 81% and the net present value is (U\$\$276,636) JM\$42.77M (at normal investment assumptions).

Project Opportunity

- Sell produce (washed and packaged) to processors and exporters for international markets.
- Value added opportunities.
- High yielding a tree can yield up to 200 fruits per season under favourable circumstances.
- Land rate is approximately US\$70 per acre per annum.
- Intercropping of cash crops can be practiced gaining additional income.
- The first crop is expected within the first three (3) years of maturity.
- A 20-acre breadfruit orchard can benefit from agricultural incentives which comprises of two levels, the general approval for benefits of the Productive Inputs

Relief (PIR) and the higher-level approval that includes Income Tax relief. Approval for the PIR benefit requires that the Commissioner of Customs be satisfied that the items imported are to be used in primary production/approved farming activity. It should be noted that PIR can last from six (6) months to three (3) years.

• A farmer can also benefit from a twenty percent (20%) concession on farm vehicles. A 20-acre breadfruit orchard can access a motor vehicle waiver for a maximum of two vehicles every five years.

#### **MODE OF INVESTMENT:**

• The investment will be financed by 60% equity and 40% loan financing at an interest rate of 10%.

#### **INVESTMENT AMOUNT (USD)**

• \$ 17,500

#### **Contact Person**:

Mr. Norman Naar E: nnaar@dobusinessjamaica.com

#### NAME OF PROJECT:

Lane We Love Organic Greenhouse

This new investment seeks to create a certified-organic high tech greenhouse operation in Jamaica, which will be the largest by far, in the region. The project which will be undertaken on a 200-acre property over a 7-year period will specialize in Heritage and Heirloom produce, TOV Tomatoes, Bell peppers, Bush beans, garlic, strawberries, cucumbers, sweet corn, watermelon, and other assortments of fresh produce.

#### **MODE OF INVESTMENT:**

Equity Investment or Joint Venture

#### **INVESTMENT AMOUNT (USD)**

• \$95,000,000

#### Contact Person:

Mr. Norman Naar E: nnaar@dobusinessjamaica.com









#### NAME OF PROJECT:

Mango Orchard (Spring Plain Mango Agro-Park)

Consists of 1,000 acres where 200 acres is allocated to infrastructures. There is the production of East Indian and St. Julian Mangoes. The targeted export market is the United States and Canada. In addition, an off-site hot water treatment facility will be erected. A 50-acre plot is cultivated, and the investor stands to generate US\$268,000 annually.

**Project Opportunity** 

- Perfect climate conditions
- Phytosanitary certificate from the Plant and Quarantine Division of the Ministry of Agriculture, Fisheries and Mining required for mango export from Jamaica to Canada and Europe.
- Intercropping of pumpkin, hot pepper, sweet potato, onion, and other vegetables.
- Ease of transport via the May Pen to Williamsfield leg of Highway 2000
- Assistance with market linkage to the United States, Canada, and United Kingdom through the state investment marketing agency, JAMPRO

- Business planning and business counselling services Technical support
- · Local and international food safety certification
- Access to the approved hot-water treatment facility for the treatment of mangoes for exportation.

Spring Plain Mango Agro-Park is aligned to the Sustainable Development Goal for responsible consumption and production (SDG12), which also forms part of the company's sustainability strategy.

#### **MODE OF INVESTMENT:**

Equity and Debt Financing

#### **INVESTMENT AMOUNT (USD)**

•\$95,000,000

**Contact Person:** Mr. Norman Naar E: nnaar@dobusinessjamaica.com







#### NAME OF PROJECT: Alternative Flour

The government of St. Kitts and Nevis committed to the "Twenty-five by 2025 Initiative" aimed at reducing extraregional agri-food imports by 25% by 2025. The implementation of the CARICOM Agri-Food Systems Strategy in the Member States is expected to help achieve the 25 by 25 target by giving special attention to priority crops and products such as poultry, meat (goat, sheep, beef), and niche vegetables which are highly imported products in the region. Flour is one of the highly imported commodities with over \$8,000,000 per year which demonstrates huge potential.

Alternative Types of Flour Banana, Pumpkin, Plantain, Cassava, Breadfruit

#### **MODE OF INVESTMENT:**

• Partnership , Joint Venture etc.

#### **INVESTMENT AMOUNT (USD)**

• \$1,000,000

#### **Contact Person:**

Mr. Stanley Jacobs E: promo@investstkitts.kn

#### NAME OF PROJECT:

Greenhouse Villages (25 greenhouses)

The Government of St. Kitts and Nevis embarked on the promotion of protected agriculture systems due to the increasing threat of climate change to agriculture and the bid to achieve and sustain food security within the Federation. The promotion of protected agriculture system was also based on the following: availability of land, intensive crop production, protection from extreme weather, protection against pests, weeds and diseases, more efficient use of productive resources, improvement in crop quantity and quality, increase yields, and increased farmers' incomes and the reduction of the food import bill. Agriculture is one of the pillars of economic development. Approximately, 1470.48 acres is available for agricultural purposes, but less than 1,470.48 acres is used for crop production. In 2020, agriculture contributed 1.3 percent to total gross domestic product. As the Federation is located within the Atlantic hurricane pathway it is prone to heavy rainfalls and strong winds. This results in severe damage and

destruction of the agricultural sector, mainly the field grown crops. In recent times, global climatic changes have been negatively affecting the Federations' climate. Localized heavy rainfall, changes in the rainfall pattern, prolonged drought, and increasing temperatures have been impacting yields of field grown crops. This is coupled with the increasing costs of inputs.

#### **MODE OF INVESTMENT:**

· Joint Venture , Partnership

INVESTMENT AMOUNT (USD) • \$1,500,000

Contact Person:

Mr. Stanley Jacobs E: promo@investstkitts.kn







#### NAME OF PROJECT: CropMate

What began as a concept developed to address climate change issues has now turned into a passion project. The CropMate project is the brainchild of Caribbean innovation and was conceptualized to assist farmers to combat the effects of climate change. To help farmers alike, a team of 4 young ladies passionate about farming and food security around the Caribbean region came together to develop this smart farming solution. We are farmers, agro-processors relying on farmers, and professionals who work with farmers to grow their businesses. Farming problems are our problems.

CropMate is in its prototyping v4 stage. It will revolutionize Caribbean agriculture with its cloud-based app and soil reading device that work together to provide farmers with realtime data on soil health by providing moisture, pH temperature and nutrients readings. The App's premium version offers tips from experts on how to improve soil conditions and also uses Artificial Intelligence (AI) to provide on the spot feedback on current soil readings. This comprehensive soil management solution enables farmers to make informed decisions about soil remediation, optimize crop yields, and maximize profitability. The autonomy which CropMate offers to farmers most importantly allows them to act quickly to save crops, something which is not always possible in our region where farmers rely on soil testing labs and scarce agricultural extension officers to receive information on soil health.

Unlike other commercial soil readers, CropMate's technology provides data and remediation information in clear, easyto-understand language, empowering farmers of all levels of technological proficiency to take proactive steps towards sustainable, successful farming. CropMate also receives voice commands and responds audibly catering to all types of farmers. With CropMate, farming becomes accessible and profitable, eliminating the guesswork and paving the way for a brighter future in Caribbean agriculture.

As CropMate continues to revolutionize Caribbean agriculture with its cloud-based app and soil reading device, it plans to introduce exciting new features, including a farming community where participants can share tips and tricks, trade seedlings, gamification (Think Tamagotchi but plants) to make farming more engaging, and even a farming equipment rental feature.

CropMate is the smart way to farm. The ultimate companion for Caribbean farmers; taking the guesswork out of soil management, providing real-time data through easy-to-use technology and cost-effective sustainability measures for higher crop yields and improved environmental impact.

#### MODE OF INVESTMENT: To be determined

**INVESTMENT AMOUNT (USD)** • \$500,000

**Contact Person:** 

Ms. Constantine-Felix Hyde E: info@mycropmate.com





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#### NAME OF PROJECT:

Pepper-sauce Processing Plant

Setting up a processing plant for pepper sauce for export. 50 ha land will be available for the cultivation of pepper and setting up the processing plant.

#### **MODE OF INVESTMENT:**

• PPP / Joint Venture

#### **INVESTMENT AMOUNT (USD)**

• \$1,400,000

**Contact Person:** Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr

#### NAME OF PROJECT:

Tiger Creek's Fodder Rice, Soyabean and Maize Farm

Phased Industrial Cultivation of Fodder Rice, Soybeans and Maize alongside Tiger creek in Saramacca. This project is to be executed in two phases, of which the 1st phase consists of 400 ha and the 2nd phase of 5,895 ha. The main purpose of this farm is to provide animal feed.

#### **MODE OF INVESTMENT:**

• PPP / Joint Venture

#### INVESTMENT AMOUNT (USD) • \$1,400,000

**Contact Person:** Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr

#### NAME OF PROJECT:

Agro Tourism Model Company at Tamansari

This project seeks to establish an agro tourism model company at Tamansarie in the district of Commewijne to stimulate agricultural production, the production of plant material and facilitate knowledge transfer. The Agro tourism model company will restart the citrus nursery and set up a Peking duck farm, as well a training center for agricultural training. For the above mentioned purpose 100 ha of land is available. MODE OF INVESTMENT: • PPP / Joint Venture

INVESTMENT AMOUNT (USD) • \$1,400,000

**Contact Person:** Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr

#### NAME OF PROJECT:

Innovative development of Aquaculture in Suriname

This project seeks to stimulate, develop and increase the commercial year-round production of local fish for the local market through pond culture.

#### **MODE OF INVESTMENT:**

• PPP / Joint Venture

INVESTMENT AMOUNT (USD) • \$1,400,000

**Contact Person:** Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr





**AGRIBUSINESS &** 





#### NAME OF PROJECT:

**Passionfruit Farm & Processing Facility** 

Setting up a processing facility for passion fruit for export, as well as for local consumption through freezing methods. 500 ha land will be available for the processing facility and the cultivation of passion fruit.

#### **MODE OF INVESTMENT:**

• PPP / Joint Venture

**INVESTMENT AMOUNT (USD)** •\$4,000,000

**Contact Person:** 

Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr

#### NAME OF PROJECT:

Setting up an Agro Quick Freezing / **Processing Facility** 

Setting up a quick-freezing facility to preserve fruit and vegetable for export as well as for local consumption. 500 hectares of land will be available for the set-up of the facility and the cultivation of fruits and vegetables.

#### **MODE OF INVESTMENT:**

• PPP / Joint Venture

**INVESTMENT AMOUNT (USD)** •\$4,500,000

**Contact Person:** Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr







#### NAME OF PROJECT: Grow The Food Lab

Grow The Food Lab is seeking to create a state-of-the-art internationally certified shared kitchen facility for farmers, processors, manufacturers, local food businesses, and chefs. The facility will be Registered & Compliant "up to code", fully equipped, and commercially designed to support the production and training needs of our local market. This facility will be used to grow and scale local businesses that require basic services and equipment to expand sales and distribution. Grow will also provide external business services to assist small businesses and producers with market penetration and also provide the resources for distributorship and development of local Bahamian products. Currently there are many products that can be mass-produced locally at a central location and distributed throughout the islands and internationally. The manufacturing industry generates more economic activity than any other sector of the economy. We aim to improve the standard of Value-Added products produced and distributed in The Bahamas through training, cultural exchange, networking, access to opportunity and facilities. We will serve as an innovation hub for new ideas and provide individuals a space to explore concepts, products and ideas turning them into profitable operations by providing marketing, research, distribution and business support. The entity is spearheaded by two female entrepreneurs who are currently in the manufacturing and agro processing business

and also teach entrepreneurship locally. We have also faced challenges accessing capital, equipment and space. Kentisha & Regina both want to raise the standards of production and explore export opportunities for our products and other locally made products. Our current market consists of farmers, local manufacturers, chefs & caterers , producers & entrepreneurs residing throughout the islands of The Bahamas. The current global crisis has led to the rise in home based businesses and also a greater need for larger facilities and training. GROW will reduce the barrier of entry for many entrepreneurs by eliminating high costs associated with building out and managing a food business and bringing a product to market.

#### MODE OF INVESTMENT:

Equity

## **INVESTMENT AMOUNT (USD)**

•\$2,000,000

#### **Contact Person:** Ms. Regina Smith E: hello@growbahamas.com










#### NAME OF PROJECT:

Logistical Operations - third-party | Bonded Warehouse and Third Party Logistics Hub

Trinidad and Tobago is positioned be a regional logistics hub in the Energy sector, particularly for the movement of equipment between Trinidad, Guyana and Suriname. Businesses therefore have the opportunity to establish companies which provide logistical services that support offshore vessels, rigs, and projects in the Energy and Transport Industries.

Third Party Logistics Hub – the positioning of Trinidad and Tobago as a third-party logistics hub gives distributors the opportunity to establish headquarters here as a base which will serve local and regional markets.

Warehousing and Distribution – businesses have the opportunity to setup warehousing and distribution centres in Trinidad and Tobago to provide integrated inbound logistics solutions to local and regional markets.

Air Cargo Hub – available land at the Piarco International Airport (PIA) Estate provides a lucrative opportunity for companies requiring the logistical advantage of having a facility at the aerodrome in areas such as: cargo handling, warehousing, terminal activities, distribution and administration, and large flagship establishments. Air Cargo Facilities – land lots are available at the northern zone of the PIA Estate which present greenfield investment potential for companies engage in Air Cargo, Cargo Handling and Logistics and Warehousingservices.

### **MODE OF INVESTMENT:**

- Ship Repair & Dry-docking Services Greenfield opportunity Brownfield opportunities Open for FDI through a minority stake
  - Open for FDI through a majority stake Establishing a Joint Venture Establishing and implementing a project through PPP

### **INVESTMENT AMOUNT (USD)**

No defined investment amount

#### **Contact Person:**

Mr. Sekou Alleyne E: sekou.alleyne@investt.co.tt





### NAME OF PROJECT:

Commercial Maritime

Trinidad and Tobago is the ideal geographic location to conduct commercial maritime operations. The country's strategic location below the hurricane belt, coupled with its large naturally sheltered deep and calm harbor, and developed port infrastructure, allow for minimal downtime and continuous business operations.

Support for the sector via the specialised ecosystem generated by the country's thriving energy sector and highly educated diverse work force, has fuelled the demand for opportunities in Ship Repair and Dry Docking, Transshipment and Cold Stacking.

#### Lay-up of Vessels

T&T's naturally sheltered, deep harbour in the Gulf of Paria makes it a preferred location for the storage of ships. This will be particularly useful to oil and gas services companies during periods of a business slowdown.

#### Ship Repair & Dry Docking Services

There are several ship repair facilities located in Trinidad including one dry dock facility with a lifting capacity of 23,000 metric tonnes (MT) and an overall length of 230 metres. Opportunities exist for investors to engage in joint ventures to expand existing facilities or for greenfield investment to develop new facilities to cater for the increasing demand for ship repair services in the region

#### Offshore Transshipment

Opportunities exist in designated maritime zones in the Gulf of Paria for the establishment of offshore transshipment operations – bulk commodities and energy-related products. Investors will benefit from Trinidad and Tobago's proximity to source markets in South America, a well-developed maritime infrastructure as well as industry support mechanisms.

#### **MODE OF INVESTMENT:**

Cold Stacking Greenfield opportunity Establishing a Joint
 Venture Turn-key operations

### **INVESTMENT AMOUNT (USD)**

No defined investment amount

#### **Contact Person:**

Mr. Sekou Alleyne E: sekou.alleyne@investt.co.tt











DOMINICAN REPUBLIC





NAME OF PROJECT: Photovoltaic System Health Centers

The project involves providing solar panels to the centers and administrative offices that make up the National Health Service (NHS), in order to provide all residents of the country with an optimal and continuous health service.

### **MODE OF INVESTMENT:**

Equity and Debt

### **INVESTMENT AMOUNT (USD)**

•\$45,500,000

**Contact Person:** Ms. Sarah Rivera E: sarahrivera@prodominicana.gob.do







#### NAME OF PROJECT:

Net 100 MW of the Electricity Generation from Renewable Energy Based Power Generation Facilities on a Build, Own and Operate (BOO) Basis

The Integrated Resource Plan (IRP), as published by the Ministry of Science, Energy and Technology (MSET), encapsulates the country's long-term vision for the electricity sector during the 2021 – 2040 horizon. The IRP identifies priority investments in generation and the expansion of the grid. (The IRP can be viewed on www.mset.gov.jm.)

Jamaica has numerous options for the generation of power, prioritizing new renewable resources in the current process. The generation mix selected for the IRP's horizon focuses on the following priorities: decarbonization, resilience and reduction in the price of electricity.

Further to the objectives and mandates in the IRP, the Government of Jamaica (GOj) has announced its revised goal of the renewable energy generation to 50% by 2030. The GPE

anticipates that mobilization of significant amounts of public and private investments will be required to allow for the timely commissioning of the targeted additional capacity.

In May 2023, GPE, which is mandated by the Government of Jamaica to develop and implement the process for the procurement of new generating capacity, published a call for expressions of interest in providing 100MW of energy generation from renewable sources. This action by the GPE signaled that investors should prepare themselves for this opportunity.

#### **MODE OF INVESTMENT:**

Equity Investment or Joint Venture

### **INVESTMENT AMOUNT (USD)**

To Be Determined

Contact Person:

Mr. Norman Naar E: nnaar@dobusinessjamaica.com













#### NAME OF PROJECT: MLajan: Bridging the Digital & Financial Divide

MLajan is a bank/credit union agnostic digital technology platform that will allow anyone owning a phone within the OECS to become financially and digitally included. Through a partnership-based approach MFTS Ltd. has introduced in Dominica an integrated payment ecosystem to enable financial linkages with all critical sectors of the economy while enabling financial inclusion for the unbanked whilst providing digital economies of scale for small business entrepreneurs.

This full-fledged solution that serves Dominica, is currently within the scaling stages in order to extend to other countries of the OECS region. The uniqueness of MLajan is its interoperability with successful integrations. This solution has introduced Dominica new use cases of digital payments that will facilitate accessibility, flexibility, reliability, and affordability.

MLajan is the much-needed platform that allows for a wide range of the population (vulnerable /poor included) to be reached for financial relief program for emergency situations without requesting them to move and visit a formal financial institution. MLajan also has the capability to implement an emergency cash transfer program, targeting the most vulnerable households in selected urban and peri-urban areas, who have been classified as most vulnerable. A critical aspect of the vision is the issuance of parametric insurance via the wallet, ability to book flights and other forms of transportation and to provide farmers with a platform that they can accept instantaneous payments and make payouts without the burden of the heavy cost usually associated with these services.

The passages of Hurricane Maria and Tropical Storm Ericka which resulted in losses equivalent to 90% and 226% of Dominica's GDP have exposed the vulnerabilities of our financial and technological ecosystems. Additionally, need to bridge the digital and technological divide for the banked and unbanked citizens, farmers and mom and pop shops created the need to leverage a technology platform that affords micro small enterprises, skilled talents, farmers and service tradesmen among others to trade their service in a frictionless digital space without the need to incur huge costs and fees. Another challenge that continues to affect our citizens in becoming truly inclusive financially resides in their inability to qualify for financial products from mainstream financial institutions without critical record keeping and collateral. The platform will also create a community of space which will serve as a sandbox environment for app builders and other tech services providers to connect to and explore possibilities.

MLajan solves these major hurdles by providing a Fintech Hub that ultimately will transform the region's digital and technological infrastructure by providing opportunities for all.

### **MODE OF INVESTMENT:**

Capital Injection

INVESTMENT AMOUNT (USD) • \$750,000

**Contact Person:** Mr. Phoenix Belfield E: pbelfield@mlajan.com









#### NAME OF PROJECT:

Curi Business Suite, An Integrated Platform which Connects Point of Sale, Ecommerce & Delivery, Accounting & HRM Targeted to Retailers & Food Service Operators

Introducing Curi Business Suite, the all-in-one platform set to revolutionize business management for Caribbean retailers and food service operators. Seamlessly connecting Curi Point of Sale, DropEat Ecommerce, DropEat Driver, Curi Accounting, and Curi HRM into one unified ecosystem, this integrated solution streamlines operations, boosts sales, and enhances customer experiences while reducing administrative burdens. Curi Business Suite simplifies day-to-day operations, offering a user-friendly interface that enables businesses to manage sales, inventory, deliveries, finance and HR tasks seamlessly. Real-time inventory tracking and analytics empower businesses to optimize stocking levels and minimize waste.

With Curi Point of Sale as its core, the Suite enables speedy and accurate transactions, inventory management, shift management and real time sales reporting. DropEat E-commerce empowers businesses to establish an online presence, reach a broader customer base, and boost revenue with easy-to-use digital storefronts.

DropEat Driver ensures delivery efficiency through route optimization and real-time coordination, enhancing

transparency and customer satisfaction. Curi Accounting automates financial processes, providing accurate insights into business finances, while Curi HRM efficiently manages employee information and performance, fostering growth and productivity.

In conclusion, Curi Business Suite offers an affordable, holistic, and integrated solution to elevate Caribbean businesses. By connecting multiple specialized tools, it accelerates revenue streams for merchants and third-party drivers, propelling digitalization in the Caribbean business landscape to new heights. Curi Business Suite empowers the future of efficient, connected business management in the Caribbean

#### **MODE OF INVESTMENT:**

Financial Investment, Legal Support, Cross Border
 Implementation Support

### **INVESTMENT AMOUNT (USD)**

•\$500,000

**Contact Person:** Ms. Janelle Germain E: janelle@curi.lc













#### NAME OF PROJECT: Aggregate Berth & Storage Facility (Blue Economy)

This project involves the development of a new aggregate/ bulk berth and approximately 10 acres of bulk storage area to the north of the port in the area along the Mighty Grynner Highway. The facility would be used for the handling, storage, and distribution of imported aggregate materials to support industrial and other commercial development in Barbados. Further tonnage growth through the facility could also occur with a potential burgeoning export market for materials in the adjacent lower and Southern Caribbean and South American countries that are undergoing development as well. This project has national significance given the fact that reserves in the local supply of sand are due to be exhausted by the end of 2022. The success of this project is paramount to the full revival of the local construction sector, in line with Government's broader infrastructural programme. There is potential for an investor or operator to partner with the port to invest in the building out and lead the operation of the facility.

#### NAME OF PROJECT: Cargo Freight Station & Central Container Examination Facility (Blue Economy)

This project involves construction of a new Cargo Freight Station (CFS) and Central Container Examination Facility (CCEF), on the perimeter of the Port, located west of the existing Administration Buildings. Barbados Port Inc. has developed a strategy for the relocation of the CFS operations which currently takes place at Shed 2 (Non-commercial cargo) and Shed 4 (Commercial cargo). The CCEF provides for the consolidation of agency resources for inspection of LCL and FCL cargo. The decision to construct the CFS/CCEF at the perimeter of the Port also removes the need for customers to traverse the operational areas, resulting in a safer and more secure port facility.

Specifically, the project involves:

- The demolition of Shed 4 (creating an additional two acres of container space),
- The construction of both a 60,000 sq ft complex for commercial and non-commercial warehouse space, and

### **MODE OF INVESTMENT:**

• Venture: Joint (public/private), PPP

### **INVESTMENT AMOUNT (USD)**

• Planning permission: Planning review is in progress, inclusive of Environmental Assessment, Social Impact Assessment. Process is expected to be completed by year end. Activity type: Considerations: nil Financials: Project has potential for PPP Investment (US\$40 million) Timeline: Project is scheduled for completion within 24 months

#### **Contact Person:**

Ms. Kaye Brathwaite E: kbrathwaite@investbarbados.org

• The construction of a 30,000 square ft complex for a CCEF.

The CCEF will involve physical inspection of containers consigned as direct delivery. The new CCEF will achieve efficiencies in handling the increased volume of TEUs projected and will lower operating costs with reduced overtime and traveling expenses for Custom Officers as well as reduced offsite inspections.

#### **MODE OF INVESTMENT:**

Venture: Joint (public/private), PPP

### **INVESTMENT AMOUNT (USD)**

• Planning permission: Activity type: Considerations: nil Financials: Project has potential for PPP Investment (US\$20 million) Timeline: Project is scheduled to be completed within 24 months.

#### **Contact Person:**

Ms. Kaye Brathwaite E: kbrathwaite@investbarbados.org





#### NAME OF PROJECT: Clarendon Halls of Residence (Education)

The UWI Cave Hill Campus has significantly expanded in its offerings of programmes, services, structures, and amenities over the past 60 years. Student numbers have grown from 118 to roughly 6000. So our need for safe, affordable and easily accessible lodgings has also grown. There are currently three major halls of residence constructed on campus – Philip Sherlock Hall, Frank Worrell Hall and Keith Hunte Hall – offering 360 rooms which is far from adequate for the growing student population. A proposal has been made to procure an additional student accommodation block, of the Keith Hunte Hall Structure. This 24,000 square feet structure will be able to house up to 100 students. The proposal is to include 80 bedroom facilities, shared bathrooms and shower rooms, communal kitchens, dining, living and study rooms. The building will also offer 13 ensuite bedrooms.

### **MODE OF INVESTMENT:**

To be Determined

### **INVESTMENT AMOUNT (USD)**

• Planning permission: Yes Activity type: Build-Operate-LeaseTransfer (BOLT) - details to be negotiated Considerations: Financials: US \$9.25 million with an operating income of US \$1 million in year 5

#### Contact Person:

Ms. Kaye Brathwaite E: kbrathwaite@investbarbados.org

#### NAME OF PROJECT: Life Sciences Park (Infrastructure)

This project seeks to expand and rebrand the Export Barbados (BIDC) owned lands and infrastructure in Newton Industrial Park to a Life Sciences Park. Export Barbados is therefore seeking to attract investment from leading biotechnology companies and high potential startups focused on high-value products and services rather than bulk/high-volume production. These firms can be from a range of life sciences product and services sectors such as pharmaceutical products, laboratory and testing services, biomedical research and development, medical services, etc.

#### **MODE OF INVESTMENT:**

• Joint (public/private) Greenfield investment / turnkey operations

### **INVESTMENT AMOUNT (USD)**

To be determined

#### Contact Person:

Ms. Kaye Brathwaite E: kbrathwaite@investbarbados.org







#### NAME OF PROJECT: Seaweed (FISHERIES AND AQUACULTURE)

The Placencia Producers Cooperative Society Limited is a registered cooperative headquartered in Placencia Village in southern Belize. It is national producer of premium quality edible red seaweeds (seamoss). The cooperative exports seaweed to U.S.A and Australia and is expanding production to further increase export quantities, particularly for the health food sector. The cooperative product currently commands a premium price between US\$10.00-15.00 per pound. The production model is not only financially sound but is also socially beneficial and environmentally sustainable and has significant growth potential.

#### NAME OF PROJECT: NaturePlast Belize (MANUFACTURING)

NaturePlast Belize Company Ltd, established in 2017 and headquartered in Ladyville, Belize is a fully integrated manufacturer of biobased tableware products that converts raw material like corn starch into a wide range of finished end products. NaturePlast is the only factory in Belize that manufactures a variety of disposable tableware products that includes clamshell containers, round plates, drinking cups and drinking straws which degrade in a short period of time.

These tableware products are made using the extrusion and thermoforming manufacturing process using a proprietary blend of corn starch-based bioplastic composites. All inputs

#### NAME OF PROJECT: Cardelli Farms (AQUACULTURE)

Cardelli Farms Ltd. is a shrimp farm located outside of Independence Village in the Stann Creek District of Belize in Central America. Cardelli Farms Ltd. operates under the special incentive program known as the Designated Processing Areas (DPA) status, which allows duty free inputs and tax-free status for up to 10 years.

The farm was built in 2006 with four-25-acre ponds (25 acres = 19 football fields) and has been operated with a low density, no-water exchange culture to produce 16-2(and 21-25 size MODE OF INVESTMENT:

Joint Venture Partnership

### **INVESTMENT AMOUNT (USD)**

• \$200,000

Contact Person:

Mr. Wilber Dubon E: wilbur.dubon@placencia-producers.com

are fully converted into the final product and any excess or scraps are recycled back into the manufacturing process to be converted to the final product.

#### MODE OF INVESTMENT:

• Equity Capital

**INVESTMENT AMOUNT (USD)** 

• \$2,000,000

#### Contact Person:

Mr. Benjamin Lo E: ben@natureplast.bz

shrimp for the local and export market. It was later expanded to six-2-acre ponds and ran profitably with an ROI of 65% before principal and interest payments.

### **MODE OF INVESTMENT:**

Equity

**INVESTMENT AMOUNT (USD)** • \$3,000,000

**Contact Person:** Linda Ann Thornton E: linda@cardellifarms.com







#### NAME OF PROJECT: Adventure Park in Nature (Tourism)

The Caribbean has always been a destination for the brave, the outgoing and the wild. As a growing eco-tourism destination and to support adventure tourism the need for more leisure and adventure activities are needed for visitors. The tourism product in Dominica is built on action and adventure and this is what attracts thousands of visitors each year whether it is for diving, hiking or water sports. These would also serve the adventure need of locals and more so Dominicans who visit annually for major festivals and reunions. The island produces sufficient surface water to accommodate a water park or full adventure park at different locations. Similarly, parks which provide more rugged adventure activities should be considered to enhance the current tourism product. These could feature items like rock climbing, tree climbing, swings, ziplines, rope climbing, sling bridge and target and obstacle games. These parks will both offer leisure and fun to the local market all year round. An investor would need to provide the designs for approval and work on importing appropriate equipment and gear which meets international standards and certification for such a project. Projects of this nature provide low impact on the environment and makes great use of natural resources. The park would include: 1. Reception and administrative building 2. Fountains 3. Water slides 4. Tunnels 5. Hot water pools 6. Ziplines 7. Sling bridges 8. Land

#### **MODE OF INVESTMENT:**

• Equity

#### INVESTMENT AMOUNT (USD) • \$1,500,000

**Contact Person:** Ms. Rhoda Joseph

E: rjoseph@investdominica.dm



OTHER SECTORS DOMINICAN REPUBLIC



NAME OF PROJECT: Expansion of The National Transmission System (Infrastructure)

Design, construction, and maintenance of high-voltage power lines and electrical substations that allow the reduction of losses when transporting 345 and 138 kilovolts, reduce forced dispatches of more expensive and more polluting plants, and increase renewable energy inputs. The construction and maintenance of high-voltage lines and substations are planned in areas with deficiencies such as the Northeast and connecting it to the East with Guerra and to the Cibao with Bonao. Also, connect the North with the South from Guayubín to Azua. Similarly, the construction of transmission lines from Villa Isabela Luperón and Maimón to Puerto Plata is considered so that renewable energy projects in the area can be connected.

### MODE OF INVESTMENT:

• PPP

### **INVESTMENT AMOUNT (USD)**

• Approximate Investment Amount: US\$347 Million Term: Two (2) years of construction and twenty-eight (28) years of maintenance are estimated for a total of thirty (30) years of the contract.

**Contact Person:** Ms.Sarah Rivera E: sarahrivera@prodominicana.gob.do







### SAINT LUCIA

#### NAME OF PROJECT: BPO / IT Park (Services) (Infrastructure)

To capitalize on Saint Lucia's competitiveness as a prime location for Business Outsourcing, Vieux Fort Industrial Freezone has made available properties to support and enhance the local economy.

Invest St. Lucia (ISL) has developed a comprehensive land use strategy to facilitate various sectors through the development of approximately 300,000 sq.ft. of factory/commercial space. BPO/KPO is central to this, including.

Site one - five (5), 1 acre lots for smaller BPO/KPO. The property is flat and contains the basic amenities to facilitate easy development. Site two - twelve (12) 1 acre lots on prime flat land which have been earmarked to facilitate commercial investments including BPO. This site also includes basic amenities and infrastructure to facilitate the quick and easy setup of businesses once approved by ISL.

#### NAME OF PROJECT: Duty Free Pointe Seraphine (Infrastructure)

Duty Free Pointe Seraphine (DFPS) shopping complex is a six (6) acre waterfront property initially constructed in 1984 as the premiere Duty-Free Shopping Complex (a position that it still commands presently) that catered in large measure to the cruise ship sector. The facility was extended in 1994 and currently accommodates thirty-two (32) shopping units along with other varied units offering liquor, fine jewelry, clothing, arts & craft, island tours, restaurants and much more. Owned and operated by Invest Saint Lucia, (DFPS) is one of ISL's most valuable investment / strategic properties with a property value of USD\$19.4 million. Constructed some 38 years ago, DFPS as a shopping facility presently requires refurbishment to refresh and enhance the shopping experience it affords to its patrons. The proposed redevelopment of the entire site DFPS / Phase three would include the following:

- Business Tourism (Convention centre etc.)
- Additional Shopping (new experience)
- · Leisure and pleasure (sea and land tours)

With our tertiary-educated labour pool and a workforce skilled in customer service, Saint Lucia is a leading competitor for business or knowledge process outsourcing (BPO/KPO) investments in the Caribbean region. Saint Lucia is a strong contender in the BPO market, with over 3,000 people employed in the sector, and there is potential to more than double its size.

### **MODE OF INVESTMENT:**

- Equity fund investment
- Establishing a Joint Venture

### **INVESTMENT AMOUNT (USD)**

• \$50,000,000

**Contact Person:** Ms. Alana Lansiquot E: alansiquot@investstlucia.com

- Restaurant (High end)
- Yachting (small)
- Introduction of Private Sector developments
- Improve and expand on the existing infrastructure and buildings
- Assist in the development of Ganter's Bay (adjacent waterside property)

### MODE OF INVESTMENT:

- Equity investment
- Establishing a Joint Venture
- Establishing and implementing a project through PPP

### **INVESTMENT AMOUNT (USD)**

• \$50,000,000

#### **Contact Person:**

Ms. Alana Lansiquot E: alansiquot@investstlucia.com OTHER SECTORS ST. VINCENT AND THE GRENADINES





#### ST. VINCENT AND THE GRENADINES

#### NAME OF PROJECT: New City Arnos Vale (Infrastructure)

This proposed new city centers around the E.T Joshua Airport, which was decommissioned in 2017 and is located in Arnos Vale – an area steeped in rich history and already possessing infrastructure that will foster quick development.

The total project area under consideration is 133 acres, with 63 acres comprising the former aerodrome site and the remainder being a combination of adjacently situated developed and undeveloped government-owned properties.

The vision for this new city incorporates a commercial hub with residential zones, open-air public spaces and new attractions. This modern city will also include appropriate building types, utilities and infrastructure that are suitable for its tropical and coastal location and, most importantly, will reflect climate resilient design.

The overall flat terrain of the Arnos Vale area allows every inch of the properties to be fully utilized – meaning the new city could rival (and surpass) the functions, efficacy, and aesthetic of capital city Kingstown. Additionally, the proposed site is nestled between lush green mountains along the island's southern coast – ensuring a plethora of green spaces combined with breathtaking views of the sea and some of the Northern Grenadine islands.

This project's potential is enormous and would allow investors to engrave their names into the history books of Saint Vincent and the Grenadines.

#### **MODE OF INVESTMENT:**

• Establishing a Joint Venture and establishing and implementing a project through PPP

### **INVESTMENT AMOUNT (USD)**

• \$100,000,000 - \$200,000,000

**Contact Person:** Ms. Nadine Agard-Juillerat E: najuillerat@investsvg.com



#### NAME OF PROJECT: Industrial Site (Free Trade Zone) | All (Infrastructure)

Seeking qualified investors as partners with the GOSVG in a Free Zone designed to offer solutions in services and innovation in all sectors to promote growth and expansion prospects. Additionally, the proposed site is nestled between lush green mountains along the island's southern coast – ensuring a plethora of green spaces combined with breathtaking views of the sea and some of the Northern Grenadine islands.

This project's potential is enormous and would allow investors to engrave their names into the history books of Saint Vincent and the Grenadines.

#### **MODE OF INVESTMENT:**

• Establishing a Joint Venture and Establishing and implementing a project through PPP

### **INVESTMENT AMOUNT (USD)**

• \$100,000,000 - \$200,000,000

#### **Contact Person:**

Ms. Nadine Agard-Juillerat E: najuillerat@investsvg.com

### NAME OF PROJECT:

Ottley Hall Marina and Shipyard Redevelopment Project

This marina and shipyard offers storage facilities, dry-docking facilities and many areas for work spaces and for pleasure and heavy duty craft of various sizes. Ottley Hall is one of the best boat repair yards in the Eastern Caribbean.

### **MODE OF INVESTMENT:**

• Open for FDI through a minority stake, establishing a Joint Venture and Management contracts

### **INVESTMENT AMOUNT (USD)**

Please contact Invest SVG for further details

Contact Person:

Ms. Nadine Agard-Juillerat E: najuillerat@investsvg.com

#### NAME OF PROJECT:

Centre of Excellence Redevelopment (Innovation Hub) ICT (Infrastructure)

Located a stone's throw from the international airport, this facility is an independent center that may be equipped with both physical and human resources to provide quality services for the general public and for industries. Suited for BPO facilities.

### MODE OF INVESTMENT:

• Open for FDI through a minority stake, establishing a Joint Venture and Management contracts

# **INVESTMENT AMOUNT (USD)**

Please contact Invest SVG for further details

**Contact Person:** Ms. Nadine Agard-Juillerat E: najuillerat@investsvg.com







NAME OF PROJECT: Rehabilitation of Road between the Henar Bridge and New Nickerie (Infrastructure)

This project envisages the rehabilitation of approximately 18 KM of road. Due to road damages and geometric design issues of the East-West corridor, a stretch of road of 18 KM starting from the Henar Bridge to New Nickerie needs urgent rehabilitation. The stretch of road is important to connect Suriname and Guyana due to the construction of the Corantyne Bridge.

#### NAME OF PROJECT: Rehabilitation of the stretch of road between the Jenny Village and Henar Bridge (Infrastructure)

This project envisages the rehabilitation of approximately 137 KM of road. Due to road damages and geometric design issues of the East-West corridor, a stretch of road of 137 KM starting from the Jenny Village through Henar Bridge needs rehabilitation. Out of the total length, 53 km is already in execution by a local contractor and financing is in place. Roughly 66 km of this road has an execution contract but requires financing.

NAME OF PROJECT: New Ring Road starting at the existing Ring Road towards Commewijne (Infrastructure)

#### **Public Sector**

Rehabilitation, upgrading and reconstruction of existing paved and unpaved road, including 1 (one) bridge and newly to be constructed road, which meets the standards and requirements for main roads and bridges.

#### **MODE OF INVESTMENT:**

Public Private Partnership

### **INVESTMENT AMOUNT (USD)**

• \$30,000,000

#### Contact Person:

Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr

### **MODE OF INVESTMENT:**

Public Private Partnership

### INVESTMENT AMOUNT (USD)

• \$73,000,000

#### Contact Person:

Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr

### MODE OF INVESTMENT:

Public Private Partnership

### **INVESTMENT AMOUNT (USD)**

• \$224,000,000

#### **Contact Person:**

Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr







NAME OF PROJECT: Rehabilitation of East – West Corridor (Matta – Apoera) (Infrastructure)

This infrastructure project envisages the rehabilitation of 308 km of road including 8 connecting bridges. Due to road damages and geometric design issues of the East-West corridor, a stretch of road of 308 KM between Matta and Apoera, of which the greater length is constructed with laterite, needs urgent rehabilitation. A small area of 13 Km of the total length crossing through the villages of Matta and Pikin-Saron is paved. Eight (8) bridges in this road stretch also need urgent rehabilitation. The East-West corridor is used for heavy transport traffic (e.g., transport of wood logs, building materials, etc.), frequent traffic for the purpose of execution of mining and agricultural activities, and visits to recreation resorts.

Length = 295 km and Width = 7.2m

#### MODE OF INVESTMENT:

Public Private Partnership

INVESTMENT AMOUNT (USD) • \$355,000,000

**Contact Person:** Ms. Bidia Bissumbhar E: bidiabissumbhar@gmail.com / E: info@sita.sr







# TRINIDAD AND TOBAGO

NAME OF PROJECT: Call Centre/ Business Process Outsourcing – (ICT) (Infrastructure)

#### Call Centre Operations:

1. Viable investment opportunities exist for BPO operators to set up Call Centre Operations, with readily available access to real estate in Trinidad and Tobago. Call Centres can start up with 100 – 1000 seat capacity, English Voice customer service, and technical support operation, which services an existing clientele in the North American market.

#### NAME OF PROJECT: Nearshore Manufacturing (Infrastructure)

Trinidad and Tobago is an ideal location for the setting up of manufacturing enterprises within the Caribbean. Its robust logistics infrastructure, supported by numerous bi-lateral and multi-lateral trade agreements, have consistently created pathways for manufacturers seeking to widen their access to new markets. Additionally, T&T's amenable energy costs – facilitated by its hydrocarbons industry – significantly boosts the capacity of manufacturers to offer competitively priced exported products.

#### **MODE OF INVESTMENT:**

- Greenfield
- Establishing a Joint Venture
- Open for FDI through a minority stake
- Open for FDI through a majority stake
- Turn-key operations
- Management contracts

### **INVESTMENT AMOUNT (USD)**

No defined investment amount

#### **Contact Person:**

Mr. Sekou Alleyne E: sekou.alleyne@investt.co.tt

#### **MODE OF INVESTMENT:**

- Greenfield opportunity
- Brownfield opportunities
- Open for FDI through a minority stake
- Open for FDI through a majority stake
- Establishing a Joint Venture
- Turn-key operations
- Management contracts
- · Establishing and implementing a project through PPP

### **INVESTMENT AMOUNT (USD)**

No defined investment amount

#### **Contact Person:**

Mr. Sekou Alleyne E: sekou.alleyne@investt.co.tt



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# 🙆 | BELIZE

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# ABOUT CARIBBEAN EXPORT

Caribbean Export is the regional trade and investment promotion agency focused on accelerating the economic transformation of the Caribbean. We work closely with businesses to increase exports, attract investment, and contribute towards the creation of jobs to build a resilient Caribbean.

Our suite of innovative, targeted initiatives are designed to enhance Caribbean business growth, and support firms increase their capacity, competitiveness and achieve the export potential of their products and services.

As we seek to build businesses and transform lives to create a resilient Caribbean, we are committed to providing services in areas that will generate the greatest transformation. These areas include e-commerce; digitalization; adoptions of green energy; and green and blue economy transition. In addition, recognizing that trade in services is the next frontier for Caribbean business, we support to non-tourism related service providers.

In doing so, we aim to promote the attainment of the Sustainable Development Goals (SDGs) in Caribbean countries.

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